

ANNUAL CATALOG

MEXICO'S ENERGY SECTOR Commercial and Policy Outlook Reports

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MEXICO ENERGY INTELLIGENCE (ISSN 2380-6400) is a digital publication based in Houston since 1996 and edited by market analyst and historian George Baker, Ph.D. We synthesize business journalism and academic scholarship analyzing law, regulation, policy, and institutional governance in Mexico's energy sector from the perspective of regulated market solutions. Subscribers are energy companies, regulators, trade associations, law firms and university libraries. Reports are distributed principally by paid subscription. In 2015, we donated our collection of energy sector books and documents (175 linear feet) to the Special Collections Library of the University of Houston.

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THU, FEB 26

Pemex role in power markets

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Review of the role of Pemex in the generation of electricity in Mexico.

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FRI, FEB 27

New study of hydrocarbon for Reforma region

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In February of 1997 Pemex released its new study of hydrocarbon reserves in the Gulf of Campeche, with the promise that in the coming year a new study of the reserves of the once-prolific Reforma regions would be completed. This study, which also was carried out by Netherland, Sewell & Associates, has now been completed. These two studies are alike in giving cumulative production and current reserves, by field, two categories of data that were not made public in the past. Attached is preliminary information from Pemex.

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MON, MAR 2

Standard conditions of measure: US v MX

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Some issues on the measurement of energy and standard conditions of energy products in the US and Mexico.

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MON, MAR 16

Pemex monthly statistics 01/1998

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Pemex statistics on production and trade of crude oil, petroleum products and natural gas for January 1998.

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THU, MAR 19

Crude oil markets

File **252**
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Comments on current conditions in crude oil markets.

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FRI, MAR 20

Natural gas outlook 1997-2006

File **253**
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Analysis of Energy Ministry's forecast for natural gas consumption for the 1997-2006 period. According to the SE, domestic consumption of NG is expected to grow by some 160%, from 2.6 Bcfd in 1997 to 6.7 Bcfd in 2006. More than half of that increase is explained by NG consumption in the electric power sector (Fig. 1). In turn, these expectations are supported by the programmed conversion of several CFE plants to NG and new public and private (IPP) capacity powered by gas in order to meet new air quality regulations.

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Crude oil production curtailments

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Agreement between Mexico, Saudi Arabia and Venezuela to cut crude oil production and exports.

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TUE, MAR 31

PEMEX gas balance, 1995-97

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Discussion of Pemex natural gas utilization and balance reporting practices.

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FRI, APR 3

Power outage in Monterrey, 3/19/98

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Power outage in Monterrey and the prospects for cogeneration and IPP projects.

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WED, APR 8

Negotiations to Eliminate Mexico's Natural Gas Duty

File **257**
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Negotiations to eliminate the duty on natural gas imports into Mexico. The Mexican Commerce Department (SECOFI) has made an offer to trade its natural gas import duty on natural gas in exchange for an elimination of the U.S. duty on PTA (purified terephthalic acid), an input into the production of polyester and PET, used for making plastic bottles.

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Discussion of Pemex's reporting practices of reserves and elaboration of basin maps.

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THU, APR 9

Essay on resource development models

File **259**
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Charts 1

Essay by George Baker about alternative models of hydrocarbon resource development for Mexico. He argues that the future of petroleum policy in Mexico should be shaped by a careful appraisal of alternative models of resource development, namely, the current statist model, a co-development in which both the state and private capital are engaged in industrial activities, and a purely regulatory model in which the state withdraws from industrial activities altogether.

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THU, APR 16

Pemex investment budget for 1998-2000 in chemicals

File **261**
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This report comments on the investment program for Pemex chemical plants and recent speculation about their privatization. In mid-April, 1998, the Mexican press reported that the Energy Ministry was developing a policy paper that advocated the elimination of the 49% ceiling on private ownership of the once-to-be-privatized chemical units. In view of the political volatility of the subject, it is understandable that no one in the Ministry wanted to take credit for the policy paper—even to the point of refusing to confirm its very existence.

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FRI, APR 17

Crude oil statistics, 1993-98

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Crude oil production statistics for 1993-1998.

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Pemex monthly statistics 02/1998

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Pemex statistics on production and trade of crude oil, petroleum products and natural gas for February 1998.

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SAT, APR 25

New Government Initiative in chemicals

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New proposal for privatization of Pemex chemical units.

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SUN, APR 26

Environmental Activism in Mexico City

File **264**

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The environmental reform of Mexico City is poised on the edge of a revival. Early in the Salinas Administration, in 1991, the Government shut down Pemex's ancient refinery at Azcapotzalco, and within a few years the use of high-sulfur fuel oil was banned for the Valley of Mexico in CFE power generation plants. The Government of the Federal District, led for the first time in more than a century by an elected official, Cuauhtémoc Cárdenas, seeks to convert some 500 city vehicles to natural gas.

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MON, APR 27

Analysis of NG pricing formula

File **265**

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Analysis of mechanism for natural gas pricing in Mexico.

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TUE, APR 28

Effects of NG pricing mechanism

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Discussion of some issues in the natural gas pricing mechanism.

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THU, MAY 7

Analysis of power market cooperatives

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Analysis of the development of PEGI, a private power cooperative in Monterrey.

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FRI, MAY 8

Pemex Production and Trade Highlights for March 1998

File **268**

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Pemex statistics on production and trade of crude oil, petroleum products and natural gas for March 1998. Oil Production in March increased for the fourth consecutive month, reaching a new historic record at 3.16 MM b/d. Crude exports at 1.9 MM b/d increased by 300 K b/d from the previous month. The sharp increase in exports is explained mainly by an increase in exports to the US by 288 K b/d, from 1.35 MM b/d in February to 1.64 MM b/d in March 1998, which shows increased competition for the US market.

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SUN, MAY 17

Pemex Gas proposed General Terms & Conditions

File **269**

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Analysis of the General Terms and Conditions proposed by Pemex Gas.

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MON, MAY 18

USTR to reject Mexican offer re tariff?

File **270**

Pages 2

Charts 0

Negotiations to eliminate the duty on the imports of natural gas into Mexico. Since 1996, no one has made use of the Open Access option, for the principal reason that the existence of Mexico's import duty on natural gas made the option of importing gas too expensive, especially in view of the pitch made by Pemex Gas Marketing (PGM) that customers do not have to pay the import duty on gas imported by Pemex.

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FRI, MAY 29

US-Mexican relations

File **271**

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Issues in US-Mexico relations that may affect business development plans.

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MON, JUN 1

Competitive bidding for the Rosarito IPP?

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Tenders for a power plant and natural gas pipeline in Rosarito.

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WED, JUN 3

Pemex monthly statistics 04/1998

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Pemex statistics on production and trade of crude oil, petroleum products and natural gas for April 1998.

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FRI, JUN 5

Finance Minister Gurría in Houston

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Finance Minister Gurría comments on Mexico's energy policy during his visit to Houston.

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FRI, JUN 19

Thermal efficiency of CFE plants

File **276**
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MEI's computation of thermal efficiencies for CFE's plants. MEI is currently developing a CFE Power Plant Database. It includes basic information about each plant, such as location, year put into service, type of technology and capacity. Annual operational data are provided for generation, fuel consumption and thermal efficiency. The database will provide reports on topics such as regional patterns of generation, fuel consumption and thermal efficiency.

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THU, JUL 2

Press relations of energy companies

File **277**
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Management of press relations in Mexico for international energy companies.

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FRI, JUL 3

PEMEX monthly statistics 05/98

File **278**
Pages 1
Charts 1

This report provides the highlights the statistics on production and trade of crude oil, petroleum products and natural gas for May 1998.

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MON, JUL 6

Personal safety measures in Mexico City

File **279**
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Precautionary and personal safety recommendations for travelers to Mexico City. The atmosphere of Mexico City today is very much colored by a concern for personal safety. There is probably no one in the middle and upper classes who does not personally know someone who has been mugged or robbed (or worse) in the past three years.

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TUE, JUL 7

“Chinese Vase” approach to information-gathering in Mexico

File **280**
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“Chinese Vase” approach to obtain information on energy policy and operating environment in Mexico.

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WED, JUL 8

Risk Contracts in Mexico?

File **281**
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This report inquires into the state of the discussion about risk contracts for resource development in Mexico. In relation to risk contracts for oil & gas development projects in Mexico, two questions are often asked by international observers: (1) Why is this policy option not seriously considered? (2) Why is it almost impossible to hold even a hypothetical conversation in Mexico about this subject with officials in the Government or in Pemex?

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WED, JUL 22

Mexican power lunches ¿Con quién comiste?

File **282**
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Updated 2/24/2011

This report, originally published in 1998 when the PRI was in its sixth decade of power, discusses the unwritten rules of power-positioning in the context of business lunches in Mexico. Mexicans have techniques for finding out how close someone is to centers of power in national political life. The process is called "Social Arm-Wrestling," and the result will be that each contender will know who is the closest to Power.

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THU, JUL 23

The greenfield option for chemical investors

File **283**
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Charts 0
Updated 3/14/2003

In the early 1990s, with NAFTA appearing on the policy horizon, Pemex undertook a review of its petrochemical assets and businesses. Consulting firms such as ADL, SRI and ChemSystems were contracted to assess Pemex's infrastructure, technology and market outlook under more competitive conditions.

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FRI, AUG 7

Regional LPG Markets

File **284**
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Updated 4/24/2003

This report reviews historical data of regional LPG market demand and prices from 1991-97.

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MON, AUG 10

PEMEX monthly statistics 06/98

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Pemex statistics on production and trade of crude oil, petroleum products and natural gas for June 1998.

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MON, AUG 17

LPG markets

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A discussion of the outlook for for LPG market deregulation in Mexico.

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National Energy Balance: Final energy consumption

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Statistics on Mexico's final energy consumption by sector from National Energy Balance.

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MEI meeting with Energy Commission

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MEI staff meeting with Energy Commission officer during his visit to Houston.

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MON, SEP 21

Introduction of product/tech. to Mexican market

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Comments on qualitative issues governing product or project introduction in Mexico.

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Year 2000 Presidential Elections (part 1)

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SUN, OCT 18

PEMEX's chemical trade balance 1993-1998

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Statistics on petrochemical trade balance and outlook.

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TUE, OCT 20

Industry roundtables for energy policy discussions

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This report takes note of an invitation-only event organized by Mexico Energy Intelligence® (MEI) with representatives of several of the major operating companies. One observation was that the Mexican situation is so complex that no one company is ever going to "figure it out" in a way that gives it a competitive advantage over others.

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Characteristics of Mexican crude oils

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Description of the characteristics of Mexican crude oils.

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Mexican-Americans in public service

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PEMEX monthly statistics 09/98

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Pemex statistics on production and trade of crude oil, petroleum products and natural gas for September 1998. [55](#)

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Energy demand/capita, 1956-1996

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Statistics on energy consumption for Mexico and the US. [56](#)

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Petroleum resources as “tribal lands”

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FRI, NOV 13

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Scenario analysis presentation on upstream policy at the Pemex’s upstream technology conference. [58](#)

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PEMEX gasoline price increases

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Gasoline price increases and energy products pricing and taxation policy in Mexico. [59](#)

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SUN, NOV 29

EXITEP98 Petroleum Technology Trade Show

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